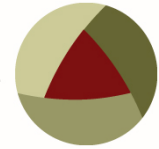


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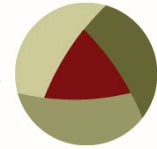
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Winograd (1986, p. 204)  
(Winograd, 1986a, 1986b)  
(Flores et al., 1988; Winograd, 1986)  
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Authors' surnames followed by initials (no full stops, except at end of list of authors). Year of publication followed by full stop. Title of extract/chapter followed by full stop. In *Title of book in italics followed by comma*, editors' surnames followed by initials (no full stops) followed by (eds.) and full stop. Name of publisher followed by colon: place published followed by comma, page numbers if known.

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